

## Robertson Inc. Terms & Conditions of Sale

1. **FORMATION OF CONTRACT:** These Robertson Inc. Terms and Conditions of Sale (this "Agreement") are incorporated into all contracts, however formed, with regard to all sales of goods and/or provision of services by Robertson Inc. ("us", "our", "we") to you, the body corporate, firm or person by which the goods and/or services are purchased ("you", "your"). No other terms, conditions, or understandings, whether oral or written shall be binding upon us, unless made in writing and signed by our authorized representative. Your acceptance is expressly limited to the terms of this Agreement; no order shall have any force or effect until acknowledged in writing by us or by our shipment of goods or provision of services, it being acknowledged that we are not obligated to accept any purchase order or may do so in whole or in part; any proposal for additional or different terms is hereby deemed material and is objected to and rejected. No terms of any document, purchase order or form submitted by you in any manner shall be effective to alter or add to this Agreement even where we do not object to them. Your receipt of any portion of the goods or our commencement of the performance of services, or any other conduct by you that recognizes the existence of a contract with respect to the goods or services described in our acknowledgment or invoice, shall constitute your acceptance of the terms of this Agreement without objection, and our acceptance of your order is expressly made conditional on your acceptance of the terms of this Agreement.

2. **PRICES:** All goods are subject to prior sale, unless we otherwise expressly indicate in writing. The prices quoted may be changed by us at any time and from time to time without notice. We reserve the right to correct any errors or omissions in specifications or prices without liability. Unless we otherwise specify in writing, all freight, insurance and shipping charges shall be at your sole cost and expense. Payment shall be made in Canadian dollars or otherwise in the currency specified in the Contract Documents.

3. **TAXES:** Any taxes which, under any existing or future law, we may be required to pay or collect with respect to the sale, purchase, delivery, storage, processing, use, consumption or transportation of any of the goods or services shall, if not separately shown, be added as a separate item to the quoted price and shall be paid by you to us on demand. The foregoing shall not apply to any taxes, the payment or collection of which by us is excused by reason of delivery to us of valid tax exemption certificates.

4. **QUANTITIES:** We reserve the right to allocate goods and services to our customers as we see fit. On certain commodities, the producing mill reserves the privilege of shipping over or under the ordered weight or quantity in accordance with our established trade practices which will constitute full and complete shipment of the material specified. Without limiting the foregoing, and unless the Contract Documents expressly specify otherwise, delivery to you of a weight or quantity of goods up to 10% less than or greater than that which we have agreed to sell shall under no circumstances be a breach of contract by us or entitle you to reject the goods delivered. Unless the Contract Documents specify otherwise, we shall be entitled to select the basis on which to charge the goods, and such basis may include charging the goods on a calculated basis taking into

account any usual industry standard tolerances applicable to such goods, including the weight, length, thickness, scrap loss and/or packaging of goods. The weight or quantity of the goods printed upon our advice or dispatch note shall be final unless you shall have given notice to us of any discrepancy in weight or quantity within 14 days after receiving the goods and shall have given us reasonable opportunity to witness the weight and/or quantity of the goods being verified before they have been used, processed or sold.

5. TERMS OF PAYMENT: Upon credit approval, standard terms of payment shall be, Net 30 days, unless we otherwise designate in writing. You shall not be entitled to withhold payment of any amount payable for the supply of goods or services or otherwise under the Contract Documents to us because of any disputed claim in respect of defective goods or services or any other alleged breach of the Contract Documents. All amounts you owe us shall be paid without abatement, deduction, or setoff. The date of payment of an invoice shall be the date the payment is received by us at the location designated on the invoice. If, in our judgment, your financial condition or other matters do not justify continuance on the terms of payment above, we reserve the right, without liability and without prejudice to any other rights and remedies, to suspend performance, decline to ship, stop goods in transit, require full or partial payment in advance or otherwise adjust the terms of this Agreement including ceasing to supply you. If your account becomes delinquent, you shall be liable for all costs and expenses related to collection of past due amounts, including, without limitation, costs of collection, legal fees, costs and expenses. We reserve the right to process/convert cheques electronically. We may at any time, whether before the beginning of the performance of the contract or after partial performance thereof, require from you, partly or wholly, a payment in advance or require a guarantee acceptable to us that you shall satisfactorily fulfill your obligations towards us. We shall be under no obligation to justify our requirement for such payment in advance or guarantee. Invoices not paid when due are subject a late payment service charge of the lesser of 18% per annum (1.5% per month) or the highest rate permitted under law, calculated daily and compounded monthly.

6. DELIVERIES: Any shipping and delivery dates or schedule indicated are approximate and are given for information only and shall under no circumstances be essential terms. Such dates are based on our present estimate of the time required to ship after receipt of your order, and prompt receipt of all necessary information from you, and in case of any item which is to be shipped from a producing mill upon current production schedules of the producing mill. Delays in securing your approval of any matter shall, at our discretion, extend the date of delivery. We reserve the right to make partial shipment(s) and invoice therefor, and each part delivery or instalment of the goods shall be deemed to be sold under a separate contract. We shall not be liable for any claim, loss, damage or expense of any kind whatsoever for delays in delivery or loss or damage in transit.

7. SHIPMENTS: Unless otherwise expressly stated, shipment may be by carrier or other means selected by us. Unless otherwise agreed to in Contract Document, all shipments shall be at your cost. Risk of loss or damage to goods shall pass to you upon

delivery to you, to your designated agent, or to a carrier for delivery to you, whichever occurs first.

8. STORAGE: In the absence of agreed shipping dates, we may invoice you and ship the goods once they are ready for shipment. If, because of your inability to take delivery, the goods are not shipped, stopped in transit or returned, we may store them for you at your expense and risk, and subject to Section 7 above, risk of loss shall pass to you when the goods are placed in storage, and the goods shall be deemed to be delivered to you as of such date.

9. WARRANTIES:

a. You warrant that all information, documents and data that you provide to us is accurate and complete, and understand and acknowledge that we are relying thereon. You consent to use using any such information for any purposes connected with the supply of goods or performance of services under the contract, including, without limitation, the carrying out of a credit check on you, arranging credit insurance, processing payment by you, enforcing your obligations under the contract and carrying out our own obligations under the contract.

b. We warrant that at the date of delivery the title to the goods sold shall be free of any encumbrances, and the goods shall comply with any specification and standard specified by us in the Contract Documents, subject to section 10 below.

c. Notwithstanding the provisions of section 9.b. above or any other provision of this Agreement, **ANY CONDITION, WARRANTY, STATEMENT OR UNDERTAKING AS TO THE QUALITY OF THE GOODS OR SERVICES, THEIR MERCHANTABILITY, THEIR FITNESS OR SUITABILITY FOR ANY PARTICULAR PURPOSE, OR ANY WARRANTY AGAINST LATENT DEFECTS, HOWEVER OR WHENEVER EXPRESSED OR WHICH MAY BE IMPLIED BY STATUTE, CUSTOM OR USAGE OF TRADE OR OTHERWISE IS HEREBY EXPRESSLY EXCLUDED, EXCEPT AND ONLY TO THE EXTENT THAT ANY SUCH EXCLUSION IS SPECIFICALLY PREVENTED BY LAW.** Any technical advice provided by us with respect to the use of goods sold or services performed hereunder shall be for informational purposes only, and we make no representation or warranty, nor assume any obligation or liability for any such advice.

d. Without prejudice to section 9.c. above, no statement or undertaking contained in any national standard, national edition of a CAS standard or ANSI standard, ISO standard, or other standard or technical specification as to the suitability of the goods for any purpose shall give any legal liability to us, except to the extent such exclusion is prevented by law. You shall be solely responsible to satisfy yourself that the goods are suitable for any product or application for which they are to be used before the goods are incorporated into such product or application, and we shall have no liability in this regard.

10. TOLERANCE AND VARIATIONS: All goods shall be subject to tolerances and variations consistent with usual trade practices and applicable specifications regarding dimensions, straightness, section, composition, and mechanical properties and normal

variations in surface and internal conditions and quality and shall also be subject to deviations from tolerances and variations consistent with practical testing and inspection methods.

11. TESTING, INSPECTION AND ACCEPTANCE OF GOODS AND SERVICES:

- a. Unless otherwise specified in the Contract Documents you shall inspect or test all goods upon receipt. You shall be deemed to have accepted the goods and that the goods and services comply with the Contract Documents unless:
  - i. in the case of a defect in the quality or state of the goods or the goods otherwise not complying with the Contract Documents, which defect or noncompliance was apparent upon careful inspection or reasonable testing of the goods (or would have been had a careful inspection or reasonable test been carried out), you give us a notice specifying such defect or noncompliance within 14 days after receiving the goods and in any event prior to their use or re-sale and, after doing so, give us a reasonable opportunity to inspect or test the goods before they are used or resold; or
  - ii. in the case of a defect in the quality or state of the goods or the goods otherwise not complying with the Contract Documents, which defect or noncompliance was not apparent upon careful inspection or reasonable testing of the goods (or would not have been had a careful inspection or reasonable test been carried out), you give us notice specifying such defect or non-compliance immediately upon discovering it and in any event not more than 12 months after receiving the goods and, after doing so, you give us a reasonable opportunity to inspect the goods. You shall not be excused from providing such opportunity by reason only that the goods have been incorporated into the goods or property of a third party or that the goods are located in, upon or under the premises or land of a third party.
- b. Where the Contract Documents provide for testing or inspection of the goods by you or on your behalf before delivery (whether at our site or elsewhere), then you shall inspect and/or test the goods within 7 days of being notified by us that the goods are available for inspection or testing. If you do not inspect or test the goods within the time specified by us in that notice or if within 14 days of such testing or inspection you do not give notice to us stating that, and specifying the reasons why, the goods do not comply with the Contract Documents, then you shall conclusively be deemed to have accepted that the goods comply with the Contract Documents, and subject to section 11.a.(ii) shall not be entitled to reject the goods on the grounds of anything which such inspection or testing has or would have revealed.

- c. Unless otherwise specified in the Contract Documents, you shall be deemed to have accepted the services and that the services comply with the Contract Documents unless you provide us with written notice that the services and deliverables as provided by us are unsatisfactory or otherwise do not comply with the Contract Documents, such notice to be given by the earlier of 2 days of the non-compliance coming to your attention or 7 days of the completion of the services.

12. **BLANKET ORDERS.** All goods under a blanket order must be requested by you for delivery within the agreed-upon time frame, which shall not exceed one year from the date of the blanket order, and shall be delivered in the agreed-upon release quantities.

13. **CHANGES:** Changes in specifications or designs relating to any products, changes in delivery schedules or reschedules or cancellations of orders or changes to scope of services are not permitted unless we have accepted same in writing, have determined the additional charge to be made, if any, and the same has been paid by you.

14. **RETURNS:** Goods may not be returned without our prior written authorization and compliance with our return policies and procedures (current copies of which are available at [insert link/reference]). Requests to return goods must be made within 30 days after your receipt of goods. Goods must be in like-new condition, in their original packaging and able to be returned to stock. Goods that are made to order, discontinued or custom products are not returnable for credit. Returns are subject to a 25% restocking fee and must be shipped prepaid.

15. **REMEDIES:** Provided that you have complied with the requirements of section 11 (as applicable), if:

- a. the goods (or any part of them) are, at the applicable time of inspection, defective in quality or state or (save for discrepancy in weight or quantity) otherwise not in compliance with the Contract Documents, all as confirmed by us, then, either:
  - i. if the parties agree, you shall accept the goods at an agreed value; or
  - ii. if the parties do not so agree within 21 days after you give notice to us under section 11 (as applicable), you may return the relevant goods to us freight prepaid (risk of loss remaining with you until delivery at our site), upon which we shall, at our option either:
    - 1. repair the goods at our expense and return them to the original place of delivery as soon as may be reasonably practicable;
    - 2. repay you, or give you credit for, the invoice price of the goods; or
    - 3. replace the goods by delivering replacement goods to the original place of delivery as soon as may be reasonably practicable.

- b. the services (or any part of them) are unsatisfactory or otherwise not in compliance with the Contract Documents, all as confirmed by us, then either:
  - i. if the parties agree, you shall accept the services as provided at an agreed value; or
  - ii. if the parties do not so agree within 21 days after you give notice to us under section 11 (as applicable), we shall, at the our option either:
    - 1. repay you, or give you credit for, the invoice price of the relevant portion of the services; or
    - 2. re-perform the relevant portion of the services as soon as may be reasonably practicable.

16. **LIMITATION OF LIABILITY:** The undertakings in Section 15. are given in lieu of any other legal remedy you may have (whether in contract, delict, tort or otherwise) and shall be your sole and exclusive remedy in respect of goods or services (or any part of them) being defective in quality or state or otherwise not in compliance with the Contract Documents. Such undertakings do not attach to goods or parts not manufactured by us. We will pass on to you the warranty, if any, we receive from the manufacturer of such goods or part, but only to the extent allowed by such manufacturer. Our aggregate liability to you or anyone claiming through you or on your behalf, with respect to any claim or loss arising out of or relating to any goods or services or alleged to have resulted from any act or omission by us, whether negligent or otherwise, and whether in delict, tort, contract, or otherwise, shall be limited to an amount not to exceed the price received by us for the goods or services with respect to which such liability is claimed. **UNDER NO CIRCUMSTANCES SHALL WE OR ANY AFFILIATE BE LIABLE TO YOU OR ANY OTHER PERSON OR ENTITY FOR INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE OR SPECIAL DAMAGES OR ANY OTHER LOSSES OR EXPENSES, INCLUDING WITHOUT LIMITATION, FOR INJURIES TO PERSONS (INCLUDING DEATH) OR DAMAGE OR LOSS TO PROPERTY, LOSS OF PROFIT OR REVENUES OR USE, DIMINUTION IN VALUE, COST OF SUBSTITUTE PRODUCTS, LOSS OF USE, OR CLAIMS OF YOUR CUSTOMERS EVEN IF WE HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, REGARDLESS OF THE THEORY (CONTRACT, DELICT, TORT OR OTHERWISE) UPON WHICH THE CLAIM IS BASED AND NOTWITHSTANDING ANY FUNDAMENTAL BREACH OR THE FAILURE OF ANY AGREED OR OTHER REMEDY OF ITS ESSENTIAL PURPOSE.**

17. **TOOLS, DIES AND FIXTURES:** Unless otherwise expressly set forth in writing by us, any tools, dies or fixtures which may be used, developed or acquired for use in the production of the goods or performance of the services covered shall be owned by us or any producing mill, as we may elect, even though you are charged in whole or part for the cost of such tools, dies and/or fixtures.

18. **INDEMNIFICATION:** You shall defend, indemnify and hold us and any Affiliate, and our representatives, agents, employees, successors and assigns harmless from and against all claims, suits, demands, losses, liabilities, damages and expenses (including, without limitation, reasonable legal fees) (collectively, "Losses"), including death or

injury, which may be made or brought against us, or any Affiliate, by any person, including (but not limited to) any purchaser of the goods or any product made therefrom arising out of or relating to (a) you or your agent's provided specifications, structure, operation, material, method of manufacture or other directions including, without limitation, any resulting violation of intellectual or proprietary rights; (b) accident, damage, use, abuse, misuse or disposal of the goods or any products in which such goods are used; (c) your non-compliance with any federal, provincial, or local law or regulation; (d) your breach of this Agreement or any act, omission, misconduct or negligence; abnormal operating conditions or applications; (e) operating conditions or applications above the rated capacity of the goods; (f) repairs or modifications made to all or part of the goods without our prior written consent; and (g) any use or application other than or varying in any degree from the specifications and/or our instructions.

19. PATENTS. Except as provided in Section 18 and provided you have made all payments due, we shall defend any suit brought against you based upon a claim that the goods infringe any Canada patent issued as of the date of our quotation and shall pay any damages and costs finally awarded therein against you, provided that you notify us promptly in writing of such suit and we are given full authority, information and assistance by you to defend or settle the suit. Notwithstanding anything to the contrary, we will have no liability to the extent that the suit is based upon: (i) modifications to any item of the goods made by you or on your behalf in a manner that causes the infringement; (ii) use of any item of the goods in combination with other products that causes the infringement; (iii) your failure to use corrections or enhancements to the goods that are made available by us; (iv) your specifications; (v) your distribution, marketing or use for the benefit of third parties of the goods; or (vi) use not authorized under this Agreement. If the goods or any part thereof are deemed to infringe any such patent, we shall, at our expense and sole option either: procure for you the right to continue using said goods or part; replace them with non-infringing goods or parts; modify them so they become non-infringing; or remove them and refund the purchase price for them depreciated over no more than 3 years.

20. RETENTION OF TITLE: The parties expressly agree that until (i) we have been paid in full (in cash or cleared funds) for the goods; or (ii) all monies due or which become due from you to us on any account whatsoever have been paid in full (in cash or cleared funds), whichever comes first, the following provisions shall apply:

- a. legal and beneficial ownership of such goods remain with us, and we shall have a Security Interest or moveable hypothec (as the case may be) therein [NTD: additional documentation will be required to create/perfect security interest/hypotec; this can be addressed as a Contract Document];
- b. you hold the goods as bailee (depository) for us, and you shall keep the goods separate and in good condition as our fiduciary, clearly showing our ownership of the goods;
- c. we shall be entitled to inspect the goods and may recover all or any part of such goods at any time from you if they are in your possession and any of the

events in Section 21 have occurred and for that purpose we, our servants and agents may enter upon any land or building upon or in which such goods are situated, subject only to such formalities as are provided by mandatory provisions of law;

- d. you have a right to dispose of such goods (as between you and your customers only) as principal in the ordinary course of its business provided that where you are paid by your customers you hold the proceeds of sale to the extent of the amount owing by you to us at the time of receipt of such proceeds in trust for us and do not mix those proceeds with any other monies, with such right being terminable by us giving to you notice at any time and being automatically terminated (without notice) upon the happening of any of the events referred to in section 21;
- e. under no circumstances shall we be liable to you for any expenses or any damage that you may incur or suffer while acting as our bailee (depository), and
- f. you hereby appoint us to execute all documents and do all things on your behalf in order to perfect and give full effect to the reservation of our ownership rights or security interests pursuant to this section and to maintain such rights or interest enforceable against third parties in all jurisdictions where the goods may be situated.

21. **TERMINATION:** In addition to our rights in section 5. above, we have the right to cease work or terminate this Agreement or any purchase order, in whole or in part, at any time, without liability, if (i) you are in breach or default of this Agreement or any other agreement you have with us; (ii) a petition under any applicable law relating to bankruptcy, insolvency, or reorganization is filed by or against you; (iii) you execute an assignment for the benefit of creditors; (iv) a receiver is appointed for you; or (v) we have any reasonable ground for insecurity with respect to your ability to perform and you are unable to provide us with adequate assurance immediately following our written request. In all cases, our rights shall be cumulative, are not exclusive and we shall be entitled to all other rights and remedies we may have at law or in equity. No termination shall affect any accrued rights or obligations of either party as of the effective date of such termination.

22. **CANCELLATION:** An order may be cancelled or modified only by our written consent and your payment of an additional charge, as we may determine (as liquidated damages and not as penalty), and (where applicable) you renounce to any right you might have to cancel any order for the provision of services pursuant to Article 2125 of the Civil Code of Quebec. Your assistance upon cancelling or suspending fabrication or shipment, or your failure to furnish specifications when required, may be treated by us as a breach of contract by you, and we may cancel any unshipped balance without prejudice to any other rights or remedies we may have.

23. **SETOFF (COMPENSATION):** You authorize us to apply toward payment of any moneys that become due us hereunder any sums which may now or hereafter be owed to



you by us, or by any Affiliate.

24. ASSIGNABILITY: You shall not assign this Agreement or any right or obligation under this Agreement without our express written consent and any purported assignment shall be void and ineffective, but the Agreement shall be binding upon and inure to the benefit of your and our successors.

25. AMENDMENT: Any attempt by you to modify, supersede, supplement or otherwise alter this Agreement will not modify this Agreement or be binding on us unless such change has been approved in a signed writing by us which expressly states that this Agreement is modified, superseded, supplemented or otherwise altered.

26. WAIVER: All waivers by us shall be in writing. Our failure at any time to require your performance of any obligation hereunder shall not affect our right to require performance of that obligation. No delay or omission in the exercise of any right, power, or remedy hereunder shall impair such right, power, or remedy or be considered to be a waiver of any default or acquiescence therein.

27. FORCE MAJEURE: We (and any Affiliate) shall not be liable for any delay or failure to perform this Agreement, in whole or part, when such delay or failure is caused by or results from contingencies beyond our control, including without limitation, act(s) of God, force majeure, war, acts of war (whether war is declared or not), invasion, revolution, civil commotion, terrorist threats or acts, riot, acts of public enemies, blockade or embargo, delays of, or failure to supply by, carriers, suppliers, producers or vendors, car shortage, fire, explosion, breakdown of plant, strike, lockout, labor dispute or slowdown or other industrial disturbances, casualty, accident, earthquake, epidemic, flood, cyclone, tornado, hurricane, lack or failure of sources of supply or increased cost of labor, raw materials, power or supplies, or excessive cost thereof, contingencies interfering with the production or with customary or usual means of transportation of the goods, or by reason of any law, order, regulation, ordinance, demand, requisition or requirement or any other act of any governmental authority, national, provincial, or local, including court orders, judgments, or decrees, or any other cause whatsoever, whether similar or dissimilar to those above enumerated, beyond our reasonable control. Quantities so affected may be eliminated by us from this Agreement without liability. We shall resume the performance of our obligations as soon as reasonably practicable after the removal of the cause. In the event that the delay or failure remains uncured for a period of at least 10 days, we may thereafter cancel delivery of those goods and/or terminate this Agreement, in whole or part, without liability upon written notice to you.

28. CONFIDENTIALITY AND INTELLECTUAL PROPERTY: We reserve all and any property rights and intellectual property rights in all and any drawings, illustrations, estimates of cost and other documents received by you from us. Such documents and any other

confidential information may not be used or disclosed by you unless you receive our prior written consent, such information enters the public domain (other than as a result of a breach of this paragraph) or the use or disclosure is required by law.

29. **APPLICABLE LAW AND VENUE:** The Contract Documents, including this Agreement, your purchase of goods or services and all other aspects of our relationship with you shall be construed according to the laws of the Province of Ontario and the laws of Canada applicable therein, excluding the provisions of the United Nations Convention on Contracts for the International Sale of Goods and any conflict of law provisions that would require application of another choice of law. Any action or proceedings by either party against the other may only be brought in the Courts of the Province of Ontario.

30. **NOTICES:** Except where expressly stated otherwise in any of the Contract Documents, a notice in respect of the contract shall only be effective if it is in writing. Email and notices given via any other electronic data interchange system between the parties are permitted. Notices in respect of the contract or under any of the Contract Documents shall be sent to a party at its address or number and for the attention of the individual specified in the Contract Documents, provided that a party may change its notice details on giving notice to the other party of the change in accordance with this section.

31. **SEVERABILITY:** In the event that, for any reason, any provision in this Agreement is held to be void, unenforceable or otherwise invalid, all the other provisions of this Agreement, and the remainder of any provision where the effect of some part of it is held to be void, unenforceable or otherwise invalid, shall remain fully effective.

32. **MISCELLANEOUS:** Provisions which by their nature should survive, including without limitation Sections 9, 11, 15-20, and 28 will remain in force after any termination or expiration. The section headings contained herein are not part of this Agreement and are included solely for the convenience of the parties.

33. **LANGUAGE:** The parties hereto confirm that it is their wish that this Agreement as well as other documents relating hereto, including notices, have been and shall be drawn up in the English language only. Les parties aux présentes confirment leur volonté que cette convention de même que tous les documents, y compris tous avis, s'y rattachant, soient rédigés en langue anglaise seulement.

34. **ENTIRE AGREEMENT:** The Contract Documents constitute the whole and only agreement between the parties relating to the subject matter of the contract. You acknowledge that in entering into the contract you are not relying upon any pre-contractual statement which is not set out in the Contract Documents. Except in the case of fraud, no party shall have any right of action against any other party to this agreement

arising out of or in connection with any pre-contractual statement except to the extent that it is repeated in the Contract Documents. For the purposes of this section, 'pre-contractual statement' means any draft, agreement, undertaking, representation, warranty, promise, assurance or arrangement of any nature whatsoever, whether or not in writing, relating to the subject matter of the contract made or given by any person at any time prior to the date of this Agreement. Where we provide any information or advice to you in connection with the delivery of any goods or performance of the services other than as specifically required under the Contract Documents, you acknowledge that we do not accept any responsibility for providing inaccurate or incomplete information or advice. You acknowledge that before relying on any information or advice which we or any Affiliate may supply, you should satisfy yourself of the accuracy and appropriateness of that information or advice.

35. DEFINITIONS: In this Agreement, unless the context requires otherwise:

"Affiliate" means in relation to us, any other person directly or indirectly controlling, controlled by, or under common control with us. A person shall be deemed to "control" another person if such person possesses, directly or indirectly, the power to direct or cause the direction of the management and policies of such other person, whether through the ownership of voting securities, by contract or otherwise.

"Contract Documents" means, in relation to each contract for the sale of goods or services by us to you:

- (a) this Agreement;
- (b) any order acknowledgement, advice, dispatch note or other delivery documentation or invoice given by us to you in respect of the contract; and
- (c) any other document expressly accepted in writing by us as forming part of the contract,

and "Contract Document" shall mean any one of them.

"Goods" means, in relation to each contract, the goods referred to in the Contract Documents as being sold by us to you and all our obligations in connection with the sale of these goods, including but not limited to design, manufacture, insurance, delivery, testing and installation and all references to 'delivery of the goods' shall be construed, where the context permits, to include a reference to performance of all such obligations.

"Security Interest" has the same meaning as that term is given in the *Personal Property Securities Act* (Ontario), as amended, replaced or superseded from time to time.

"Services" means, in relation to each contract, the services referred to in the Contract Documents as to be provided by us to you and all our obligations in connection with the performance of these services.